



**BSTBearings.com TUTORIAL:**

**TO WHOM CAN I SELL TO?**

**11.- BST UNIVERSAL COMPANY CONTACT LOCATOR**

The operational function, **"TO WHOM CAN I SELL TO?"** which consists of five different means of contact, to promote the sale of the products and services of the affiliates of **BSTPortal.com**, they are defined separately as follows:

<b>1) Company Locator</b>	Companies Affiliated to <b>BSTBearings.com</b>
<b>2) Universal Company Contact Locator</b>	Worldwide Company Locator: Affiliates and Potential Market.
<b>3) Messages</b>	Transmission of Emails by Line of Business, Country and Geographical Area.
<b>4) Purchase Requests</b>	Product Inquiries
<b>5) Company Locator – Historical Record of Demand of Spare Parts</b>	Cross Reference: Who and What was Requested.

**Use of the Program:** Means of consultation, to obtain information about customers and potential prospects within the **BSTPortal.com** database, reports to be requested by segmented markets by **"Line of Business"**, **"Type of Contact"**, **"Country"**, and **"Type of Search"** divided by **"City"**, **"State"**, or **"Province"**.



**RESTRICTIONS APPLY.** VALID SERVICE FOR AFFILIATES TO THE ANNUAL MEMBERSHIP.

**BSTBearings.com** <http://www.bstportal.com/bstbearings/estadisticas.php?lang=eng>

The **"Universal Contact - Company Locator"** is found in the operative function **"Who Can I Sell to?"**.

**Step 1.-** Go to the operative function and select: **Who can I sell to?**

The screenshot shows a web browser window with the URL [www.bstportal.com/bstbearings/bearings.php?lang=eng](http://www.bstportal.com/bstbearings/bearings.php?lang=eng). The main content area includes a video player titled "VIDEO CATALOG" for "BSTPortal English" with a globe and flags of Germany and Spain. To the right, text reads: "The internet link and master key to the universal market of **WHOLESALE BEARING DEALERS**". Below this is an "EMAIL A FRIEND" form. A navigation bar contains links for DIRECTORIES, FORMS, ADVERTISING, PROMOTIONS, SUBSCRIPTIONS, and a red "VIRTUAL STORE" button. A secondary menu highlights "WHO CAN I SELL TO?" among other options like INVENTORIES, AFFILIATES WEBSITES, PRODUCT LOCATOR, COMPANY LOCATOR, FIXED ADS, and VIRTUAL SALES BULLETIN. The main body of the page features a central message: "21 Reasons Big Benefits For Affiliation" and "Savings, Super Registration Offer". A disclaimer states: "BSTBearings.com DOES NOT PARTICIPATE OR INTERFERE IN SALES-PURCHASES AMONG DISTRIBUTORS". Below this, it says: "PROMOTE YOUR INVENTORIES 24 HOURS DAY, 7 DAYS A WEEK AND 365 DAYS A YEAR". Further down, it reads: "THE WEB PORTAL EXCLUSIVELY FOR THE REGISTRATION OF THE INTERNATIONAL DEMAND AND SUPPLY OF BEARINGS AND RELATED PRODUCTS". At the bottom, it specifies: "ONLY FOR WHOLESALE DISTRIBUTORS AND/OR FACTORY REPRESENTATIVES". On the right side, there are buttons for "FIXED ADS", "VIRTUAL SALES BULLETIN", and "MANUFACTURERS' CATALOGUES". The Windows taskbar at the bottom shows the search bar with "Escribe aquí para buscar" and the system tray with the date and time: "11:46 a. m. 20/07/2019".



**Step "A":** To display the content of information, click over the link "Who can I sell to?". The results are as follows:

www.bstportal.com/bstbearings/bstaquien.php?sub=010200

21 Reasons  
Big Benefits For Affiliation

Savings,  
Super Registration Offer

FREE Trial  
Sign up for 90 days!

Get a FREE website and hosting

Promotions  
Get more by paying less

**WHO CAN I SELL TO?**

COMPANY LOCATOR	UNIVERSAL CONTACT LOCATOR	MESSAGES	PURCHASE REQUESTS	COMPANY LOCATOR
	Service Available: Annual Membership			Historical Record of Demand
Search Mode	Search Mode	Search Mode	Search Mode	Search Mode
Companies Affiliated to BSTBearings.com	Worldwide Company Locator Affiliates and Potential Market	Transmission of Emails by Line of Business, Country and Geographical Area	Product Inquiries	Cross Reference: Who and What Was Requested

**BSTPortal.com**  
Buy Sell Trade

BST Portal.com Makes the Difference... We Think Globally...

**STATISTICS: LIST OF CUSTOMERS AND POTENTIAL PROSPECTS**

Select "All" to obtain the list of potential clients

Line of Business: All...

Search by Type of Contact: All...

Country: All...

Search

Accessibility: Potential Customer List - Requirement: Annual Membership

FIXED ADS

VIRTUAL SALES BULLETIN

MANUFACTURERS' CATALOGUES

EMAIL A FRIEND

IBI INTERCHANGE GUIDE

FREE SUBSCRIPTION "REFERRAL PROGRAM"

ELECTRONIC NEWSLETTER  
Free Distribution

SPONSORS



**Step 2.- List of Potential Prospects.**

**A: Click on the "Company Locator" function which is among the options of Who can I sell to?**

**B: The data display is as follows:**

The screenshot shows a web browser window with the URL [www.bstportal.com/bstbearings/estadisticas.php?lang=eng](http://www.bstportal.com/bstbearings/estadisticas.php?lang=eng). The page content includes:

- Header:** "The internet link and master key to the universal market of WHOLESALE BEARING DEALERS".
- Navigation Menu:** DIRECTORIES, FORMS, ADVERTISING, PROMOTIONS, SUBSCRIPTIONS, VIRTUAL STORE, INVENTORIES, WHO CAN I SELL TO?, AFFILIATES WEBSITES, PRODUCT LOCATOR, COMPANY LOCATOR, FIXED ADS, VIRTUAL SALES BULLETIN.
- Main Content Area:**
  - STATISTICS: LIST OF CUSTOMERS AND POTENTIAL PROSPECTS**
  - Form with dropdowns:
    - Select "All" to obtain the list of potential clients
    - Line of Business: All
    - Search by Type of Contact: All
    - Country: All
  - Search** button
  - Text: "Accessibility: Potential Customer List - Requirement: Annual Membership"
  - Text: "STATISTICS - ALWAYS INCREASING ..."
- Left Sidebar:**
  - 21 Reasons Big Benefits For Affiliation
  - Savings, Super Registration Offer
  - FREE Trial Sign up for 90 days!
  - Get a FREE website and hosting
- Right Sidebar:**
  - FIXED ADS
  - VIRTUAL SALES BULLETIN
  - MANUFACTURERS' CATALOGUES
  - EMAIL A FRIEND
  - IBI INTERCHANGE GUIDE
  - FREE SUBSCRIPTION "REFERRAL PROGRAM"
  - ELECTRONIC NEWSLETTER Free Distribution



**Step 3.- Step 3. Click on the link: "STATISTICS: LIST OF CUSTOMERS AND POTENTIAL PROSPECTS."**

After completing **Step 2**, select the options on the list of clients or prospects by "**Line of Business**", "**Type of Contact**", "**Country**", "**Search Type**" by "**City**", "**State**", or "**Province**." To display the information, click over the "**Search**" operative function.

The screenshot displays the BSTPortal.com website interface. At the top, there is a navigation bar with links for "DIRECTORIES", "FORMS", "ADVERTISING", "PROMOTIONS", and "SUBSCRIPTIONS". Below this, a search form is visible with the following fields and values:

- Select "All" to obtain the list of potential clients
- Line of Business: All
- Select..City: [dropdown]
- Search by Type of Contact: Potential Clients
- Select..State: [dropdown]
- Country: United States
- Select..Province: [dropdown]
- Search Type: Global

A "Search" button is located below the search form. Below the search form, there is a note: "Accessibility: Potential Customer List - Requirement: Annual Membership" and a progress indicator: "STATISTICS - ALWAYS INCREASING ...".

The sidebar on the left contains several promotional offers:

- 21 Reasons Big Benefits For Affiliation
- Savings, Super Registration Offer
- FREE Trial Sign up for 90 days!
- Get a FREE website and hosting

The top right of the page features a "VIRTUAL STORE" button and a "FIXED ADS" section. The bottom of the page shows a Windows taskbar with the time 12:00 p.m. on 20/07/2019.



**Step 4.-** After completing **Step 3**, select among the alternatives to obtain the report. Example: The information related to the selection of the country, in this case the **"United States of America"** is as follows: **"Potential customers wholesalers central offices: 658."**

www.bstportal.com/bstbearings/estadisticas.php?lang=eng

**STATISTICS: LIST OF CUSTOMERS AND POTENTIAL PROSPECTS**

Select "All" to obtain the list of potential clients

Line of Business: All...    Select...City

Search by Type of Contact: Potential Clients    Select...State

Country: United States    Select...Province

Search Type: Global

**Search**

Accessibility: Potential Customer List - Requirement: Annual Membership

STATISTICS - ALWAYS INCREASING ...

COUNTRY	AFFILIATES	POTENTIAL CLIENTS HEAD OFFICES WHOLESALE
United States	0	658
<b>GRAND TOTAL</b>	<b>1</b>	<b>658</b>

Service Available: Annual Membership



**Step 5.-** To obtain the information of the potential prospects detailed in step 4, click on the number of prospects indicated. Example: **"United States of America"** a total of **658**. Subsequently, a report is presented in alphabetical order as well as the contact information and location of each company.

www.bstportal.com/bstbearings/xprospects.php

**STATISTICS: LIST OF CUSTOMERS AND POTENTIAL PROSPECTS**

Select "All" to obtain the list of potential clients

Line of Business: All...    Select... City

Search by Type of Contact: Potential Clients    Select... State

Country: United States    Select... Province

Search Type: Global

**Search**

Accessibility: Potential Customer List - Requirement: Annual Membership

ID	Submit E-Mail	View Company Profile	www	COUNTRY	CITY	REGION STATE PROVINCE
*1847		<a href="#">Roberts Motor Parts</a>		United States	West Newbury	Massachusetts,
*5827		<a href="#">3BG Supply Co.</a>		United States	Fort Wayne	Indiana,
*4838		<a href="#">A &amp; A Resources, Inc.</a>		United States	Warrior	Alabama,
*1899		<a href="#">A &amp; F Texas, Inc.</a>		United States	Houston	Texas,
*4839		<a href="#">A &amp; M Supply</a>		United States	Hermiston	Oregon,
*3472		<a href="#">A &amp; P Bearings, Inc.</a>		United States	Caroga Park	California,
*4674		<a href="#">A &amp; W Bearings &amp; Supply Co., Inc.</a>		United States	Dallas	Texas,
*1473		<a href="#">A &amp; W Bearings &amp; Supply Co., Inc.</a>		United States	Dallas	Texas,
*1761		<a href="#">A&amp;A Resources, Inc.</a>		United States	Warrior	Alabama,
*4629		<a href="#">A&amp;L Bearings and Components, Inc.</a>		United States	Memphis	Tennessee,
*4924		<a href="#">A&amp;W Bearings &amp; Supply Co., Inc.</a>		United States	Dallas	Texas,
*4773		<a href="#">A&amp;W Bearings and Supply Co., Inc.</a>		United States	Dallas	Texas,
*1472		<a href="#">A-1 Bearing Imports, Inc.</a>		United States	Irvine	California,
*5134		<a href="#">A1 Bearine and Chain</a>		United States	Houston	Texas,
*4647		<a href="#">AAA Bearings Inc.</a>		United States	Dallas	,
*1287		<a href="#">ABU Industries</a>		United States	Oakland	

Windows taskbar: Escribe aquí para buscar, 12:19 p. m., 20/07/2019